Contagion : Scientific Periodical of Public Health and Coastal Health 7(3)(2025)

e-ISSN: 2685-0389



# Analysis of Factors Influencing the Performance of Specialist Doctors at RSI PKU Muhammadiyah Pekajangan

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### Track Record Article

Revised: 06 October 2025 Accepted: 01 December 2025 Published: 31 December 2025

#### How to cite:

Saputra, F., & Sundari, S. (2025). Analysis of Factors Influencing the Performance of Specialist Doctors at RSI PKU Muhammadiyah Pekajangan. Contagion: Scientific Periodical of Public Health and Coastal Health, 7(3), 140–158.

#### Abstract

This study aims to analyze the influence of work environment, remuneration, and work motivation on the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan. This study employed a mixed-methods sequential explanatory design, beginning with a quantitative correlational study of 32 specialist physicians at PKU Muhammadiyah Islamic Hospital in Pekajangan, followed by a qualitative case study with five purposively selected physicians. Work environment, remuneration, work motivation, and performance were measured using a validated and reliable Likert-scale questionnaire; quantitative data were analyzed using descriptive statistics and Pearson correlation, while qualitative data were analyzed using the Miles and Huberman model to deepen the interpretation of the findings. The results of the quantitative analysis showed that the work environment (p =(0.000), remuneration (p = 0.027), and motivation (p = 0.000) significantly influenced the performance of doctors. Qualitative findings revealed that the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan was influenced by three main factors, namely individual factors (work motivation), organizational factors (remuneration), and work environment factors. Therefore, hospital management is recommended to strengthen a supportive work environment, improve transparency and fairness in the remuneration system, and provide continuous professional development and motivational programs to sustainably enhance specialist physicians' performance.

Keywords: Doctor Performance, Work Environment, Remuneration, Work Motivation, Islamic Hospitals

## INTRODUCTION

Hospital management is a critical pillar in strengthening a nation's health system, the effectiveness of which directly impacts the quality of services received by the public (Fresha, 2022). In this complex organization, the performance of human resources, particularly physicians who act as the primary point of contact for patients, is a fundamental determinant of operational success and service excellence (Seathu Raman et al., 2024; Yusrawati & Muhardi, 2023). Doctor performance, defined as the quality and quantity of work results in carrying out tasks, includes effectiveness in carrying out tasks and interactions with patients and colleagues, making its optimization a primary goal of hospital management (Manalu & Thamrin, 2024).

The debate surrounding factors influencing physician performance is both important and complex. Recent academic work demonstrates the multidimensional interplay of various elements, including leadership, work motivation, organizational commitment, remuneration,

and the work environment (Wahyuningsih, 2024; Zhao et al., 2024; Alkan et al., 2024). Effective management of these factors is thought to improve employee performance, which in turn contributes significantly to the overall success of hospital management, creating a crucial symbiotic relationship for delivering quality, safe, and affordable healthcare. (Agustina et al., 2022; Intelligence and Neuroscience, 2023).

However, the academic debate on this issue is far from over, revealing significant gaps that demand a response. On the one hand, studies such as that by Nono (2019) found positive effects of leadership, motivation, and commitment on performance. On the other hand, other rigorous investigations present contradictory evidence. Research by Yanti et al. (2021) concluded that job satisfaction, leadership, and organizational culture did not influence physician performance. In stark contrast, Hartati et al. (2019) found that remuneration, work environment, and work motivation had no significant impact on performance. This stark inconsistency in findings across contexts highlights the fact that the drivers of physician performance are not universal but are likely mediated by specific organizational, cultural, and regional dynamics. Therefore, generalized understanding is insufficient; context-specific investigations are needed to guide localized management interventions.

This study directly addresses the existing academic discord and practical necessity. It seeks to contribute to the existing body of knowledge by going beyond generalized theories and focusing on the specific empirical realities at RSI PKU Muhammadiyah Pekajangan, where an internal survey has identified the work environment, remuneration, and work motivation as three key concerns. By using a quantitative methodology to analyze the influence of these specific factors on the performance of specialist physicians at this institution, this study aims to provide actionable and locally specific insights. The central issue addressed by this article is the unresolved debate regarding the determinants of physician performance in the unique setting of an Islamic hospital in Indonesia. This study provides commentary on the need for context-driven research in human resource management in the healthcare sector.

Ultimately, this research is crucial because resolving the performance puzzle is fundamental to improving the quality of healthcare services. By empirically verifying which factors have the most significant influence in this specific context, the findings of this study will empower the management of RSI PKU Muhammadiyah Pekajangan to design targeted, evidence-based strategies to improve physician performance. It is hoped that this study will not only clarify theoretical contradictions but also serve as a model for similar institutions seeking to optimize their human resources to achieve superior patient care and organizational success.

#### **METHODS**

This study employed a mixed-methods approach with a sequential explanatory model, beginning with a quantitative approach followed by a qualitative approach. The quantitative approach employed a correlational approach to analyze the relationship between work environment factors, remuneration, and work motivation on the performance of specialist physicians. The qualitative approach was conducted in the form of a case study to deepen and explain the quantitative findings. The study was conducted at the PKU Muhammadiyah Pekajangan Islamic Hospital (RSI) and involved all specialist physicians working there.

The population for the quantitative phase consisted of all specialist physicians at the PKU Muhammadiyah Pekajangan Islamic Hospital. The sampling technique used was total sampling, resulting in 32 respondents who met the inclusion criteria. These criteria included specialists who were still on active duty at the time of the study, had worked for more than one year, were willing to participate, and participated in the study until its completion. Doctors who were on leave or absent during the study period were excluded. For the qualitative phase, a purposive sampling technique was used, selecting five specialist physicians with at least one year of work experience and deemed capable of providing in-depth information regarding factors influencing performance.

The independent variables in this study were the work environment, remuneration, and work motivation, while the dependent variable was specialist physician performance. All quantitative variables were measured using a structured questionnaire with a five-point Likert scale ranging from strongly disagree to strongly agree. The questionnaire included statements regarding respondents' perceptions of the work environment, remuneration system, work motivation, and their performance in the hospital. In the qualitative phase, data were collected through in-depth interviews using a semi-structured interview guide that explored specialist physicians' experiences, perspectives, and assessments of factors that drive and hinder performance.

The questionnaire instrument was pretested to assess the quality of the questions. Validity was tested using Product-Moment correlation by correlating the scores for each item with the total score; an item was declared valid if the calculated r value was greater than or equal to the tabulated r value at a significance level of 0.05. The reliability of the questionnaire was assessed using Cronbach's alpha coefficient, and the instrument was considered reliable if the alpha value exceeded 0.60. For qualitative data, data validity was maintained through credibility testing using source and technique triangulation, transferability testing through a

detailed presentation of the research context, dependability testing through a systematic tracing of the research process, and confirmability testing by ensuring that the findings align with the collected data evidence.

Quantitative data collection began with a request for permission and an explanation of the research objectives to respondents. After respondents indicated their willingness to participate by signing a consent form, the researcher distributed questionnaires to be completed independently and collected upon completion. The qualitative phase followed the initial analysis of the quantitative data. The researcher contacted the specialist doctors selected as informants, conducted face-to-face interviews in a conducive environment, recorded the interviews with a voice recorder, and supplemented the process with field notes.

Quantitative data were analyzed using statistical software. Descriptive analysis was used to describe the characteristics of respondents and the distribution of each variable through mean values, standard deviations, minimum and maximum values. Univariate analysis presented the frequency distribution of the work environment, remuneration, work motivation, and performance of specialist doctors. To examine the relationship between independent variables and specialist physician performance, bivariate analysis using the Pearson Product-Moment correlation test was used, with a significance level of 0.05 to determine whether a significant relationship existed.

Qualitative data were analyzed using the Miles and Huberman model, which includes data reduction, data presentation, conclusion drawing, and verification. Data reduction was performed by selecting and focusing on relevant information, presenting the data in a structured narrative, and drawing conclusions gradually, continuously checking for consistency with the raw data. The results of the qualitative analysis were used to clarify, strengthen, or explain the quantitative findings, in accordance with the sequential explanatory design used. This study has received ethical approval from the Ethics Committee of the Faculty of Medicine and Health Sciences, Universitas Muhammadiyah Yogyakarta.

# **RESULT**

The data in this study were collected from 32 specialist physician respondents at the PKU Muhammadiyah Pekajangan Islamic Hospital (RSI). This study aimed to determine the factors influencing the performance of specialist physicians at the PKU Muhammadiyah Pekajangan Islamic Hospital. Based on the analysis, the following findings were obtained, including respondent characteristics and research findings. Based on the questionnaire data, the

results obtained describe the respondents' characteristics based on their age, gender, and length of service. The following is a breakdown of respondents by age.

Table 1. Respondent Characteristics Based on Age

Age	n	%
<25 Years	0	0
26 – 35 Years	10	31.25
36 – 45 Years	13	40.62
46 – 55 Years	6	18.75
>56 Years	3	9.34
Total	32	100
Gender		
Man	20	62.5
Woman	12	37.5
Total	32	100
Length of work		
< 1 year	3	9.35
15 years	15	46.89
6 – 10 years	5	15.63
> 10 years	9	28.13
Total	32	100

<sup>\*</sup>Source: Data Processing Results (2025)

The study involved 32 specialist doctors, most of whom were in the productive age group of 36–45 years (40.62%), followed by those aged 26–35 years (31.25%), while very young (<25 years) and older (>56 years) doctors constituted a small proportion of respondents. The sample was dominated by male doctors (62.5%), with women making up 37.5%. In terms of length of work, almost half of the respondents had worked for 1–5 years (46.89%), while 28.13% had more than 10 years of experience and 15.63% had 6–10 years of service; only 9.35% had worked for less than one year.

**Table 2. Normality Test Results** 

	Skewness		Kurtosis			
			Skewness			Kurtosis
	<b>Statistics</b>	Std. Error	Ratio	<b>Statistics</b>	Std. Error	Ratio
Work environment	168	.414	-0.404	.989	.809	1,222
Remuneration	-1.115	.414	-2,690	1,667	.809	2,059
Work motivation	.608	.414	1,466	.495	.809	0.611
Performance	.295	.414	0.711	2,265	.809	2,797
Valid N (listwise)						

The results of the normality test based on the skewness and kurtosis values show that all variables are still within the acceptable range (around  $\pm 3$ ), so that the data distribution can be considered close to normal and suitable for analysis with parametric tests.

Table 3.Kendall's Tau Correlation Test Results

			Correlation	S		
			Work environment	Remuneration	Work motivation	Performance
Work environment  Kendall's tau_b  Remuneration  Work motivation	W/owl-	Correlation Coefficient	1,000	.367	.461	.524
		Sig. (2-tailed)	•	.006	.001	.000
	N	32	32	32	32	
		Correlation Coefficient	.367	1,000	.584	.298
	Remuneration	Sig. (2-tailed)	.006		.000	.027
		N	32	32	32	32
		Correlation Coefficient	.461	.584	1,000	.474
		Sig. (2-tailed)	.001	.000		.000
		N	32	32	32	32

<sup>\*</sup>Source: Data Processing Results (2025)

Based on the research results, the work environment, remuneration and work motivation have a positive and significant influence on the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan.

Table 4. Thematic Coding Structure of Recommendations for Efforts to Improve the Performance of Specialist Doctors

Theme	Sub Theme	Main Code
	Work Environment Factors	Work Space Comfort
		Relationship between employees
		Leadership management
Organization		Workload and working hours
		Facilities and technology
	Remuneration Factors	Incentives and allowances
		Reward
Employee	Work Motivation Factors	Job satisfaction
		The desire to continue to grow
		Work life balance

## **Work Environment Factors**

The work environment is a crucial aspect influencing the performance of healthcare workers, particularly doctors. A conducive work environment can create a positive work atmosphere and support productivity and the quality of medical services. Several important elements of the work environment that directly impact doctor performance include workspace comfort, interpersonal relationships, leadership management, workload, and technological facilities.

# **Workspace Comfort**

A comfortable workspace is a crucial element in supporting the productivity and emotional stability of medical personnel, particularly specialist doctors who work under high pressure and with significant responsibilities. A well-organized, clean, and quiet work environment, complemented by complete supporting facilities such as rest areas, adequate medical equipment, and access to technology that facilitates services, is a factor contributing to comfort and job satisfaction. At Muhammadiyah Pekajangan Hospital, workspace comfort is not only assessed physically, but also by how these facilities support the smooth running of daily medical activities.

Interview results indicate that, in general, the specialist doctors feel quite comfortable with the condition of the workspace and facilities available at Muhammadiyah Pekajangan General Hospital. I-1 and I-2 stated that the existing facilities are adequate and support their work activities, especially for general specialties. However, I-3 provided a slightly different view, highlighting that in the field of neurology, the completeness of the facilities and infrastructure is still not optimal, although he acknowledged that overall the hospital facilities are quite good. This indicates that although the comfort of the workspace is generally met, there is still a need to improve the completeness of facilities in certain specialist fields so that all medical personnel can work optimally.

# **Inter-Employee Relations**

At the Muhammadiyah Pekajangan Islamic Hospital (RSI Muhammadiyah Pekajangan), the relationship between specialist doctors, as well as doctors and nurses and other healthcare workers, is also good. Based on field data obtained at the Muhammadiyah Pekajangan Islamic Hospital, it can be concluded that interprofessional relationships in the work environment have a significant influence on physician performance. The relationship between specialist doctors and nurses and other healthcare workers is generally good, characterized by open communication, professional cooperation, and mutual respect for each other's roles and responsibilities. This harmonious working environment creates synergy within the medical team, which ultimately contributes positively to the effectiveness of services, smooth coordination of patient care, and an overall improvement in the quality of physician performance.

# **Leadership Management**

At the Muhammadiyah Pekajangan Islamic Hospital (RSI Muhammadiyah Pekajangan), the relationship between specialist doctors, as well as doctors and nurses and other healthcare workers, is also good. Based on field data obtained at the Muhammadiyah

Pekajangan Islamic Hospital, it can be concluded that interprofessional relationships in the work environment have a significant influence on physician performance. The relationship between specialist doctors and nurses and other healthcare workers is generally good, characterized by open communication, professional cooperation, and mutual respect for each other's roles and responsibilities. This harmonious working environment creates synergy within the medical team, which ultimately contributes positively to the effectiveness of services, smooth coordination of patient care, and an overall improvement in the quality of physician performance.

# **Workload and Working Hours**

Furthermore, excessive workloads pose a challenge for doctors. A disproportionate number of patients compared to the medical staff's capacity can lead to psychological stress, physical exhaustion, and even a decline in the quality of medical decision-making. Therefore, a proportional distribution of the workload is crucial to ensure doctors can provide services of a high professional standard. Equally important is managing work hours or schedules. Irregular or excessively long work hours can lead to chronic fatigue, which impacts doctors' concentration and accuracy in carrying out their duties. Humane work scheduling and ensuring adequate rest periods are essential components of human resource management in healthcare facilities.

Research shows that excessive workloads and suboptimal work schedules significantly impact physician performance. The imbalance between patient volume and medical staff capacity leads to psychological stress, physical fatigue, and decreased accuracy in medical decision-making. Doctors' statements indicate that the high patient volume forces them to divide their focus, risking a decline in service quality despite their best efforts. Fatigue, both physical and mental, is a major obstacle to maintaining comprehensive and personalized care. Therefore, equitable workload management and task scheduling that balance work hours and rest periods are essential to maintaining the quality and safety of medical services in healthcare facilities.

# **Technology Facilities**

Adequate technological facilities are also crucial to improve service quality and comfort. Interviews with several informants revealed that the overall technological facilities at Muhammadiyah Pekajangan Islamic Hospital (RSI Muhammadiyah Pekajangan) are considered adequate and support physician performance. The use of team communication applications and digital medical records is considered effective in accelerating coordination and minimizing errors. However, server quality remains a

challenge, with frequent delays, particularly when multiple users access the system simultaneously. This issue is considered to hamper physician efficiency. Therefore, improving server performance is crucial to optimizing service delivery and the performance of medical personnel.

#### **Remuneration Factors**

One of the important factors that influences the performance of specialist doctors at Muhammadiyah Pekajangan Hospital is remuneration, which includes elements of incentives and allowances as well as rewards as a form of appreciation for their contribution and professionalism in providing health services.

#### **Incentives and Allowances**

The doctors' opinions on how RSI Muhammadiyah Pekajangan provides incentives and allowances to its medical staff are positive, but there are several areas that require attention. Interview results indicate that the incentive and allowance system at RSU Muhammadiyah Pekajangan is considered quite good, but still needs improvement, especially in terms of transparency and clarity of mechanisms. I-1 emphasized the importance of transparency in contribution-based incentives, while I-2 stated that limitations are more due to external regulatory factors. I-3 actually expressed ignorance regarding salary details, indicating a lack of socialization from management. This indicates the need for improved communication and transparency so that the remuneration system can better motivate medical staff.

#### Reward

A good reward system will certainly have an impact on improving a person's performance because it creates a sense of satisfaction and a feeling of being appreciated for their hard work. RSI Muhammadiyah Pekajangan has a reward system that is slightly different from several other hospital institutions. Interview results showed that the reward system at RSU Muhammadiyah Pekajangan was quite positive among doctors, especially because of the annual profit sharing (SHU), which is considered a form of appreciation for performance. I-1 and I-2 agreed that rewards such as SHU can increase work morale, as long as they are managed transparently. I-3 considered SHU as an advantage compared to other hospitals. However, several informants also emphasized the importance of non-material rewards. I-4 and I-5 suggested the existence of non-financial rewards such as professional appreciation and formal recognition, because these can increase doctors' motivation to continue to excel. This shows that the combination of material and non-

material rewards is very important in supporting the improvement of medical personnel performance.

#### **Work Motivation Factors**

Work motivation is a crucial factor influencing the performance of specialist doctors in a hospital setting. High levels of motivation typically correlate with increased enthusiasm, productivity, and loyalty to the institution where they work. In the context of Muhammadiyah Pekajangan General Hospital, physicians' work motivation is influenced by several key aspects, including job satisfaction, a desire for continued professional development, and work-life balance. These three aspects serve as important indicators for measuring the extent of a physician's internal drive to carry out their duties and responsibilities.

#### Job satisfaction

Job satisfaction is a key factor influencing the motivation and performance of medical personnel, including specialist doctors. Job satisfaction reflects the extent to which a person feels valued, comfortable, and fulfilled in the work environment. At Muhammadiyah Pekajangan General Hospital, specialist doctors' job satisfaction is a crucial element that contributes to their dedication and responsibility in providing healthcare services. Interviews revealed that the specialists were generally quite satisfied with the working conditions at Muhammadiyah Pekajangan General Hospital, particularly regarding the friendly, collegial, and supportive working atmosphere. Both I-1 and I-3 highlighted the importance of a positive work environment as a source of satisfaction, where a supportive atmosphere and good relationships between colleagues create a comfortable work environment. However, I-2 and I-3 noted critical comments regarding the remuneration system, which they considered inadequately balanced with the workload and lacking transparency. This suggests that while doctors were generally satisfied with non-material aspects such as the work environment, there is still hope for improvements to the compensation system to optimize job satisfaction and improve overall performance.

## The Desire to Continue Growing

In addition to job satisfaction and work-life balance, the desire for continuous development is also a crucial motivator for specialist doctors in carrying out their duties. The drive to improve their knowledge, skills, and professional experience demonstrates a commitment to improving the quality of medical services. At Muhammadiyah Pekajangan General Hospital, several informants indicated that the desire to continuously learn and develop is a strong motivator for maintaining and improving their performance.

Interview results indicate that the desire to continuously develop is a very important motivating factor for specialist doctors in improving the quality of their performance. All three informants agreed that training and professional development are not only individual needs, but also the responsibility of health institutions. I-1 emphasized the importance of training as part of capacity-building efforts. I-2 highlighted that targeted and relevant training will have a direct impact on improving physician competence and performance. Meanwhile, I-3 emphasized the need for continuous knowledge updates, especially considering the rapidly evolving field of medical specialization. All three indicated that adequate training facilities from institutions will strengthen doctors' motivation to continue learning and developing, thus positively impacting the quality of health services.

## **Work-Life Balance**

Based on interview data obtained in the field, researchers also discovered a motivational factor that is no less important in improving a doctor's performance, namely, work-life balance. Life here can be interpreted as family or the support of those closest to a doctor's life. The interview results indicate that work-life balance is a very important motivational factor in supporting the performance of specialist doctors at Muhammadiyah Pekajangan Hospital. All three informants agreed that family support and a harmonious home environment play a major role in maintaining emotional stability, focus, and work enthusiasm. I-1 emphasized the importance of family support in maintaining stamina and emotions, while I-2 highlighted how a comfortable home environment can have a direct impact on increasing enthusiasm and focus at work. I-3 also stated that family is a primary source of motivation; although doctors are required to be professional, an imbalance in their personal lives can still affect work performance. Therefore, maintaining this balance is considered important for doctors to work optimally and sustainably.

## **DISCUSSION**

This study aims to analyze the factors that influence the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan. Therefore, the discussion will focus on three main groups: individual factors, organizational factors, and work environment factors. Each factor will be explained systematically by combining the results of questionnaires, interviews, and literature reviews, to provide a comprehensive understanding of how these three factors contribute to the improvement or decline in the performance of medical personnel, especially specialist doctors. The purpose of this discussion is to interpret the data comprehensively to obtain a complete understanding of how organizational and employee factors play a role in

supporting or hindering the performance of specialist doctors, as well as to formulate applicable recommendations for improving the quality of services in the hospital.

#### **Work Environment Factors**

The work environment is an essential factor in determining the performance of healthcare workers, including specialist doctors. Work environment factors are important aspects that directly influence the comfort, productivity, and performance of medical personnel, including specialist doctors. In this study, work environment factors include interprofessional relationships, facility availability, workload, and work hour arrangements. The results of the quantitative analysis show that overall, the work environment of specialist doctors at RSI PKU Muhammadiyah Pekajangan obtained an actual average score of 81.94%, which is included in the good category. The highest score was found in the interprofessional relationship indicator, namely the statement "I have a good relationship with my colleagues, both doctors and other medical personnel," which reached 86.25%.

Research findings indicate that aspects such as workspace comfort, employee relationships, leadership style, and workload and hours significantly influence doctors' performance in carrying out their duties. Workspace comfort was a key element frequently mentioned by informants. Doctors require a quiet, clean, private space and complete medical facilities to work optimally and professionally. Research conducted by Iskandar et al. (2023), shows that the quality of hospital facilities and infrastructure has a positive correlation with doctor job satisfaction, which in turn has an impact on improving performance.

Inter-employee relationships also emerged as a crucial element in creating a healthy and supportive work environment. These findings indicate that harmonious relationships between doctors and other healthcare professionals, such as nurses, management, and support staff, create a more productive and comfortable work environment. A work environment filled with conflict or poor communication can diminish morale and collaboration among medical teams. This finding is further supported by research. Mulyana et al. (2023), who found that a collaborative work climate in hospitals significantly contributes to healthcare worker efficiency and improved patient care. Thus, positive social interactions are a crucial pillar in strengthening the performance of specialist physicians.

Furthermore, leadership style within a hospital organization also significantly influences doctors' perceptions of their work environment. Informants in this study highlighted the importance of leaders who are open, listen to doctors' aspirations, and are fair in decision-making. Transformational leadership has been shown to increase employee engagement and loyalty, including specialist doctors. These results align with research by Putra et al. (2023),

This study shows that democratic and participatory leadership in hospital organizations contributes to increased physician motivation and performance. Therefore, hospitals need to foster effective leadership management that is responsive to the professional needs of medical personnel.

Workload and working hours are also important. In this study, doctors reported that excessive workloads, combined with irregular schedules, can trigger physical and emotional exhaustion. Prolonged fatigue can lead to burnout, which ultimately negatively impacts the quality of healthcare services. As the study stated, Ali et al. (2022), High workloads significantly reduce productivity and trigger work stress among physicians. Therefore, a balanced workload and a fair schedule rotation system are key factors in maintaining optimal physician performance in the long term.

Overall, a conducive work environment has been shown to significantly influence the performance of specialist physicians. Factors such as a comfortable workspace, healthy work relationships, supportive leadership, and a proportional workload not only increase work effectiveness but also impact the overall satisfaction and well-being of medical personnel. These findings support Herzberg's theory of two factors of job satisfaction, where the work environment is categorized as a hygiene factor that must be met to prevent job dissatisfaction. Therefore, hospital management needs to pay serious attention to improving the work environment as a strategy for continuously improving specialist physician performance.

# **Remuneration Factors**

In addition to work environment factors, organizational factors are a crucial element in determining the performance of specialist doctors in hospitals. In the context of this study, organizational factors encompass managerial aspects, remuneration systems, and operational support. These three aspects are interrelated and form a structure that supports optimal professional performance. The quantitative analysis showed that the remuneration variable achieved an average percentage of 72.38%, which is considered good. In-depth interviews revealed that the managerial and operational support systems at RSI PKU Muhammadiyah Pekajangan have been running quite well, although some respondents noted improvements.

Remuneration is a crucial element influencing the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan. Interviews revealed that the hospital's incentives and benefits are considered adequate, but there are still shortcomings in terms of transparency and clarity of the system. Doctors expect a contribution-based incentive system and more transparent communication regarding the components of their income. This aligns with the

findings of the study by Adriati (2023), which states that transparency and open communication greatly influence medical personnel's job satisfaction with the remuneration system.

In addition to salary and incentives, the reward system is also a key consideration. Rewards such as SHU (Surplus Operating Results) are positively perceived by doctors as they reflect appreciation for their hard work. Several informants considered SHU a hospital advantage, but emphasized the importance of transparent management. Such rewards not only boost morale but also demonstrate a fair distribution of profits, commensurate with each doctor's individual contribution. This approach aligns with equity theory, which emphasizes the importance of fairness in employment relationships.

Doctors also value non-material rewards, such as verbal appreciation, formal recognition, and professional recognition. These non-financial rewards have a significant psychological impact on doctors' motivation and pride in carrying out their duties. Therefore, a combination of both material and non-material rewards is essential to building a remuneration system that is not only economically fair but also fosters a positive work climate and supports the overall performance improvement of medical personnel.

## **Work Motivation Factors**

In addition to the two factors already explained, work motivation is also an important aspect that directly influences the quality and effectiveness of specialist doctors' performance in carrying out their duties and responsibilities at the hospital. The results of the quantitative analysis show that the work motivation of specialist doctors at RSI PKU Muhammadiyah Pekajangan is in the good category, with an average percentage of 80.69%. The highest scores were for the statements "I feel motivated to continue learning and developing my skills as a specialist doctor" and "I feel my physical and mental health supports my performance as a specialist doctor," each with a percentage of 83.13%.

Work motivation is a crucial factor that significantly influences the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan. Work motivation reflects the internal drive that drives individuals to achieve goals and complete tasks with enthusiasm. In the hospital context, physician work motivation is formed from various aspects such as satisfaction with the work environment, the desire for continued professional development, and work-life balance. These three aspects complement each other and serve as indicators of the extent to which physicians feel emotionally and professionally engaged in their healthcare tasks. The higher the level of motivation, the greater the likelihood of improved performance, both in terms of service quality, responsibility, and loyalty to the institution.

Based on the interview results, most specialist doctors expressed satisfaction with the supportive and collegial work environment. A comfortable work atmosphere, harmonious relationships between colleagues, and support from coworkers were considered very supportive aspects in creating a comfortable work environment. This was conveyed by several informants, such as I-1 and I-3, who felt that a positive work environment encouraged them to perform better. However, several informants, such as I-2 and I-3, also noted that the remuneration system was not transparent and not fully balanced with the workload faced. This finding is in line with research. Syahidin (2018), which states that job satisfaction is influenced by a combination of good social relations in the workplace and a fair compensation system.

In addition to job satisfaction, doctors' motivation to continuously develop also emerged as an important factor. The drive to participate in training, gain knowledge of current medical issues, and expand professional competencies fuels doctors' drive to continuously improve the quality of themselves and their services. Informants stated that appropriate, practical, and ongoing training significantly improves their performance. I-1 referred to training as a crucial part of their professional duties, while I-2 emphasized that relevant training directly impacts competency. I-3 added that the highly dynamic development of medical science requires consistent knowledge updates. This is reinforced by findings from Iskandar et al. (2023), which state that professional motivation to learn and develop is directly proportional to the quality of medical services provided by doctors.

Work-life balance is also a crucial element in maintaining physician motivation and performance. All three informants revealed that family support, a harmonious home environment, and the ability to maintain a balance between personal and professional life are key determinants of emotional stability and work enthusiasm. I-1 highlighted the importance of family support in maintaining stamina and emotional well-being when facing work pressure, while I-2 and I-3 acknowledged that a calm home environment fosters greater focus in carrying out hospital duties. Although physicians are expected to be professional, disruptions in their personal lives can still impact work performance. Research Darmawan (2023), studies shows that a good work-life balance contributes to reduced work stress and increased productivity in healthcare workers. Therefore, it is important for hospitals to create work policies that support this balance, such as setting reasonable working hours and providing space for mental and emotional recovery.

Thus, the work motivation of doctors at RSI PKU Muhammadiyah Pekajangan is the result of a combination of satisfaction with the work environment, opportunities for self-development, and work-life balance. These three aspects mutually support each other and form

the psychological and professional foundation for doctors to optimally perform their duties. When this motivation is maintained and continuously improved by hospital management, doctors' performance will improve, ultimately improving the quality of healthcare services to the community.

## **Challenges and Obstacles**

In carrying out their professional duties, specialist doctors at Muhammadiyah Pekajangan General Hospital face various challenges and obstacles that can impact the effectiveness of their performance and the quality of medical services provided. These challenges are multidimensional, encompassing both internal and external aspects of the institution. Internally, doctors complain about an unbalanced workload, limited and inadequate medical facilities, and a lack of adequate administrative support. Externally, changes in information technology and the hospital's digitalization system demand rapid and continuous adaptation. This requires additional capacity from medical personnel to keep pace with system developments, which unfortunately is not always matched by adequate training or supporting facilities.

One interesting finding from the interview was I-1's statement, which highlighted the difficulty in adapting to the increasingly complex hospital digital system. While digital transformation in healthcare has had a positive impact on efficiency and accuracy, it also presents challenges for doctors unfamiliar with digital technology. Furthermore, I-1 emphasized the importance of coordination between hospital departments, which is still not optimal. This lack of coordination leads to delays in delivering critical information, which can ultimately impact the speed and accuracy of medical decision-making.

I-2 mentioned another obstacle in the form of excessive workload, especially when patient volume increases. In such conditions, administrative support is essential to expedite patient administration, reporting, and medical documentation processes. However, according to I-2, the administrative department's performance has not been able to keep up with the high clinical workload. This emphasizes that medical staff performance depends not only on individual physician competence but also on the support of the hospital system as a whole. If the support system is not optimal, it will reduce the efficiency of services provided to patients, as confirmed by research by Rachmawati & Sugiarto (2020), which states that a high workload without managerial and administrative support can significantly reduce healthcare worker performance.

Meanwhile, I-3 drew attention to the limited medical facilities that were not yet optimal in several service units. Inadequate facilities, such as a lack of diagnostic or therapeutic support

equipment, will slow down the patient care process, especially for specialist doctors who require specialized tools to support their expertise. Based on the researchers' observations, it was also found that several units, such as the neurology division, still lack adequate diagnostic support facilities. This has the potential to hinder fast, accurate, and professional service, and puts doctors under additional pressure to meet the expectations of both patients and hospital management. A study by Rostinah (2015), further supports this, stating that the availability of complete medical facilities is strongly correlated with job satisfaction and the performance of medical personnel.

Thus, it can be concluded that the challenges and obstacles faced by specialist doctors at Muhammadiyah Pekajangan General Hospital stem not only from individual factors or personal abilities, but also from the hospital's systems and policies. Adaptation to technology, high workloads, suboptimal coordination between departments, and limited facilities are crucial issues that must be addressed comprehensively by management. A strategic approach focused on strengthening support systems, improving facilities, and developing work policies that address the real-world conditions of medical personnel is necessary to maintain the quality of healthcare services and enable medical personnel to work optimally and professionally.

# **CONCLUSION**

This study concludes that the performance of specialist doctors at RSI PKU Muhammadiyah Pekajangan is influenced by three main factors: individual work motivation, organizational remuneration, and the work environment. A supportive work environment characterized by harmonious relationships, adequate facilities, and well-managed workloads and hours positively impacts performance. Remuneration deemed fairly fair contributes to satisfaction and motivation, but still requires increased transparency and regular evaluation. At the individual level, internal work motivation emerged as the most dominant factor; doctors who are encouraged to continue learning, maintain their mental health, and feel appreciated demonstrate better performance. To improve performance sustainably, hospital management needs to strengthen openness to doctors' aspirations, provide non-material rewards and a transparent remuneration system, conduct ongoing professional training, build a supportive work climate, and ensure the availability of modern and adequate medical infrastructure.

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